

EXPANDED SCHOOLS, INC.

FINANCIAL STATEMENTS

JUNE 30, 2024 and 2023

ExpandedED Schools, Inc.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
ExpandedED Schools, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of ExpandedED Schools, Inc. (the "Organization"), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for each of the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of ExpandedED Schools, Inc. as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for each of the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

The Organization's management is responsible for the preparation and fair presentation of these financial statements, in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

EisnerAmper LLP

EISNERAMPER LLP
New York, New York
December 4, 2024



ExpandedED Schools, Inc.

Statements of Financial Position

	June 30,	
	2024	2023
ASSETS		
Cash and cash equivalents	\$ 1,533,291	\$ 2,413,136
Restricted cash equivalents (see Note L[1])	167,327	166,071
Government grants receivable, net	8,131,949	7,015,027
Grants and contributions receivable	2,967,246	1,268,540
Contract services receivable	436,946	311,205
Investments	3,104,101	4,163,106
Prepaid expenses and other assets	82,555	120,393
Right-of-use asset - operating lease	393,150	903,540
Property and equipment, net	15,991	50,640
	\$ 16,832,556	\$ 16,411,658
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable and accrued expenses	\$ 923,143	\$ 1,333,758
Grants payable	1,636,678	1,841,228
Funds received in advance	2,003	24,801
Operating lease liability	434,254	996,876
	2,996,078	4,196,663
Commitments and contingency (see Note L)		
Net assets:		
Without donor restrictions:		
Board designated funds	300,000	300,000
Undesignated funds	7,140,013	6,613,682
	7,440,013	6,913,682
Total net assets without donor restrictions		
	7,440,013	6,913,682
With donor restrictions:		
Purpose restrictions	6,396,465	5,301,313
	13,836,478	12,214,995
	\$ 16,832,556	\$ 16,411,658

See notes to financial statements.

ExpandedED Schools, Inc.

Statements of Activities

	Year Ended June 30,					
	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenue:						
Government grants	\$ 8,527,042	\$ -	\$ 8,527,042	\$ 8,026,116	\$ -	\$ 8,026,116
Contributions	1,375,559	4,137,620	5,513,179	1,942,488	4,241,947	6,184,435
Contracted services	814,873	-	814,873	731,553	-	731,553
Special events (net benefits to donors of \$43,542 and \$48,041 in fiscal years 2024 and 2023, respectively)	595,866	-	595,866	439,798	-	439,798
Rental income	137,362	-	137,362	75,855	-	75,855
Donated services	7,129	-	7,129	16,769	-	16,769
Interest income	110,443	16,435	126,878	64,285	-	64,285
Other income	1,000	-	1,000	1,041	-	1,041
	11,569,274	4,154,055	15,723,329	11,297,905	4,241,947	15,539,852
Total public support and revenue before releases of restrictions						
Net assets released from restrictions	3,058,903	(3,058,903)	-	3,565,959	(3,565,959)	-
Total public support and revenue	14,628,177	1,095,152	15,723,329	14,863,864	675,988	15,539,852
Expenses:						
Program services	11,428,172	-	11,428,172	11,493,372	-	11,493,372
Management and general	1,715,967	-	1,715,967	1,854,002	-	1,854,002
Fundraising	957,707	-	957,707	762,045	-	762,045
Total expenses	14,101,846	-	14,101,846	14,109,419	-	14,109,419
Increase in net assets	526,331	1,095,152	1,621,483	754,445	675,988	1,430,433
Net assets, beginning of year	6,913,682	5,301,313	12,214,995	6,159,237	4,625,325	10,784,562
Net assets, end of year	\$ 7,440,013	\$ 6,396,465	\$ 13,836,478	\$ 6,913,682	\$ 5,301,313	\$ 12,214,995

See notes to financial statements.

ExpandedED Schools, Inc.

Statements of Functional Expenses

	Year Ended June 30,							
	2024				2023			
	Program Services	Supporting Services		Total	Program Services	Supporting Services		Total
	Afterschool Programs	Management and General	Fundraising		Afterschool Programs	Management and General	Fundraising	
Salaries and wages	\$ 3,944,975	\$ 988,826	\$ 591,530	\$ 5,525,331	\$ 3,476,925	\$ 1,039,522	\$ 475,716	\$ 4,992,163
Payroll taxes, fringe benefits and payroll fees	998,997	250,403	149,795	1,399,195	879,445	262,934	120,326	1,262,705
Training and development	16,600	4,208	2,572	23,380	11,598	3,645	1,325	16,568
Pension costs	155,558	38,991	23,325	217,874	113,901	34,054	15,584	163,539
Total salaries and related expenses	5,116,130	1,282,428	767,222	7,165,780	4,481,869	1,340,155	612,951	6,434,975
Grants to community-based organizations	3,848,696	-	-	3,848,696	3,888,740	-	-	3,888,740
Occupancy	400,811	143,574	53,840	598,225	373,743	133,878	50,204	557,825
Telephone	27,612	9,891	3,709	41,212	44,149	15,815	5,930	65,894
Equipment rental	27,210	9,747	3,655	40,612	27,119	9,714	3,643	40,476
Insurance	96,842	34,690	13,009	144,541	87,351	31,290	11,734	130,375
Professional fees	-	84,400	-	84,400	-	69,100	-	69,100
Consultants and contractors	1,352,883	61,163	74,756	1,488,802	1,932,890	141,026	10,689	2,084,605
Other program expenses:								
Food	27,534	230	686	28,450	53,608	1,049	2,267	56,924
Occupancy	9,119	-	-	9,119	126,623	-	-	126,623
Supply and incentives	38,773	-	400	39,173	30,226	-	-	30,226
Conference and meeting fees	7,676	-	-	7,676	134,152	-	-	134,152
Other	281,018	18,481	16,656	316,155	80,302	24,545	14,014	118,861
Travel and related costs	46,385	6,129	531	53,045	27,717	2,856	110	30,683
Office supplies and expense	118,802	29,100	10,913	158,815	176,783	41,856	15,695	234,334
Food and venue for special events	-	-	43,542	43,542	-	-	48,041	48,041
Depreciation and amortization	23,215	8,316	3,118	34,649	25,076	8,981	3,368	37,425
Bad debts	-	7,649	-	7,649	-	-	12,674	12,674
Donated services - legal	-	7,129	-	7,129	-	16,769	-	16,769
Miscellaneous	5,466	13,040	9,212	27,718	3,024	16,968	18,766	38,758
Total expenses	11,428,172	1,715,967	1,001,249	14,145,388	11,493,372	1,854,002	810,086	14,157,460
Less: direct benefits to donors	-	-	(43,542)	(43,542)	-	-	(48,041)	(48,041)
Total expenses per statement of activities	\$ 11,428,172	\$ 1,715,967	\$ 957,707	\$ 14,101,846	\$ 11,493,372	\$ 1,854,002	\$ 762,045	\$ 14,109,419

See notes to financial statements.

ExpandedED Schools, Inc.

Statements of Cash Flows

	Year Ended June 30,	
	<u>2024</u>	<u>2023</u>
Cash flows from operating activities:		
Increase in net assets	\$ 1,621,483	\$ 1,430,433
Adjustments to reconcile increase in net assets to net cash (used in) provided by operating activities:		
Depreciation and amortization	34,649	37,425
Bad debts	7,649	12,674
Noncash lease amortization	510,390	495,012
Changes in:		
Government grants receivable	(1,124,571)	39,201
Grants and contributions receivable	(1,698,706)	36,719
Contract services receivable	(125,741)	25,767
Prepaid expenses and other assets	37,838	(11,384)
Accounts payable and accrued expenses	(410,615)	63,990
Grants payable	(204,550)	36,629
Operating lease liability	(562,622)	(547,244)
Funds received in advance	(22,798)	(4,069)
	<u>(1,937,594)</u>	<u>1,615,153</u>
Net cash (used in) provided by operating activities		
Cash flows from investing activities:		
Purchases of investments	(3,640,995)	(5,013,106)
Proceeds from sales of investments	4,700,000	850,000
	<u>1,059,005</u>	<u>(4,163,106)</u>
Net cash provided by (used in) investing activities		
Decrease in cash and cash equivalents, and restricted cash equivalents	(878,589)	(2,547,953)
Cash and cash equivalents, and restricted cash equivalents, beginning of year	<u>2,579,207</u>	<u>5,127,160</u>
Cash and cash equivalents, and restricted cash equivalents, end of year	<u>\$ 1,700,618</u>	<u>\$ 2,579,207</u>
Supplemental disclosures of cash flow information:		
Donated services	<u>\$ 7,129</u>	<u>\$ 16,769</u>
Noncash lease liability arising from obtaining right-of-use asset	<u>\$ -</u>	<u>\$ 1,544,120</u>

See notes to financial statements.

ExpandedED Schools, Inc.

**Notes to Financial Statements
June 30, 2024 and 2023**

NOTE A - THE ORGANIZATION AND ITS SIGNIFICANT ACCOUNTING POLICIES

[1] Organization:

ExpandedED Schools, Inc. (the "Organization"), was organized under the not-for-profit law of the State of New York on April 2, 1998, and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). The mission of the Organization is to close the learning gap by increasing access to enriched education experiences in school, after school and during the summer to ensure that all kids have opportunities to discover their talents and develop their full potential.

The Organization partners with the public and private sectors to provide more and better learning time for students and to provide professional development, technical assistance, financial resources and advocacy to support schools and community-based organizations in establishing and operating high-quality expanded learning programs.

[2] Basis of accounting:

The accompanying financial statements of the Organization have been prepared using the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America ("U.S. GAAP"), as applicable to not-for-profit organizations.

[3] Use of estimates:

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and support and revenue and expenses, as well as the disclosure of contingent assets and liabilities. Actual results may differ from those estimates.

[4] Cash and cash equivalents:

For financial-reporting purposes, the Organization considers all highly liquid investments, with maturities of three months or less when purchased, to be cash equivalents.

[5] Investment:

The Organization's investment in a money market fund is reported at its fair value in the statements of financial position based on quoted market prices.

The Organization's investments, in general, are subject to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment vehicles, it is at least reasonably possible that changes in the values of those securities could occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Investment transactions are recorded on a settlement date basis. Realized gains and losses on investments sold, and unrealized appreciation and depreciation on investments held, are reported in the statements of activities as increases or decreases in net assets without donor restrictions. Realized gains and losses on investments are determined by comparison of the cost of acquisition to proceeds at the time of disposition. Unrealized gains and losses on investments are determined by comparing the investment's cost basis to the fair value at the end of each year. The earnings from dividends and interest are recognized when earned. Investment fees are embedded in money market fund transactions.

**Notes to Financial Statements
June 30, 2024 and 2023**

NOTE A - THE ORGANIZATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[6] Property and equipment:

Property and equipment are stated at their original costs, or, if contributed, at their fair value at the date of donation, less accumulated depreciation and amortization. Minor costs of repairs and maintenance are expensed as incurred. The Organization capitalizes items of property and equipment that have a cost of \$1,000 or more and a useful life greater than one year. Depreciation of property and equipment is provided using the straight-line method over the estimated useful lives of the respective assets, which range from three to ten years. Leasehold improvements are amortized over the remaining lease term, or the useful lives of the improvements, whichever is shorter.

Management evaluates the recoverability of the investment in long-lived assets on an on-going basis and recognizes any impairment in the year of determination. There were no triggering events during fiscal years 2024 or 2023 requiring management to test for impairment that would require any adjustments to property and equipment. It is reasonably possible that relevant conditions could change in the near term and necessitate a change in management's estimate of the recoverability of these assets.

[7] Accrued vacation:

Accrued vacation represents the Organization's obligation for the cost of total unused employee vacation time that would be payable in the event of employee departures. At June 30, 2024 and 2023, this accrued vacation obligation was approximately \$220,000 and \$328,000, respectively, and was reported as part of accounts payable and accrued expenses in the accompanying statements of financial position.

[8] Grants payable:

Unconditional grants to community-based organizations are recognized as an obligation to the Organization at the time they are executed by all parties and are generally payable within one year from the date of execution. The Organization may adjust grant obligations as needed based upon final approval of expenses. Grants payable were approximately \$1,637,000 and \$1,841,000 at June 30, 2024 and 2023, respectively. There were no conditional grants awarded during fiscal years 2024 and 2023.

[9] Leases:

The Organization determines if an arrangement is a lease at inception. For the Organization's operating lease, a right-of-use ("ROU") asset represents the Organization's right to use an underlying asset for the lease term and an operating lease liability represents an obligation to make lease payments arising from the lease. The ROU asset and lease liability are recognized at the lease commencement date based on the present value of lease payments over the lease term. Since the Organization's lease agreement does not provide an implicit interest rate, the Organization uses a risk-free rate based on the information available at the commencement date in determining the present value of the lease payments. Operating lease expense is recognized on a straight-line basis over the lease term, subject to any changes in the lease or expectations regarding the terms. Variable lease costs, such as common area charges, are expensed as incurred.

[10] Net assets:

(i) Net assets without donor restrictions:

Net assets without donor restrictions represent those resources that are not subject to donor restrictions and are available for current operations. The Board of Directors established a fund derived from surplus revenue generated from contracted service for urgent work required by program teams.

Notes to Financial Statements
June 30, 2024 and 2023

NOTE A - THE ORGANIZATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[10] Net assets: (continued)

(ii) Net assets with donor restrictions:

Net assets with donor restrictions represent those resources for which the use has been restricted by donors to specific purposes and/or a specific period of time. When a donor restriction expires, that is, when a stipulated time restriction ends, or a purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and are reported in the statements of activities as “net assets released from restrictions.” Restricted net assets, the requirements of which are met in the year of donation, are reported as net assets without donor restrictions. Effective July 1, 2023, the Board adopted a policy that states interest earned on unspent donor-restricted cash receipts is included with donor restrictions.

[11] Revenue recognition:

(i) Grants and contributions:

Grants and contributions to the Organization are recognized as support upon the receipt of cash or other assets, or of unconditional pledges. Grants and contributions income are reported as “with donor restrictions” if they are received with donor stipulations or time considerations as to their use. Conditional contributions are recognized when the donor’s conditions have been met by requisite actions of the Organization’s management or necessary events have taken place. At June 30, 2024 and 2023, grants and contributions of approximately \$357,000 and \$1,504,000 remained conditional, respectively, and, accordingly, have not been reflected within the accompanying statements of financial position. The Organization recognizes revenue earned from conditional non-exchange transactions when the barrier is satisfied, typically as related costs are incurred or milestones are achieved. Resources provided to the Organization from resource providers prior to the Organization meeting the conditional funding requirements are recognized as funds received in advance in the statements of financial position.

(ii) Revenue from contracts with customers – contracted services:

The Organization receives contracted service fees from various foundations, public charities, and corporations for training, research, and program evaluation services. The Organization recognizes revenue as the performance obligations are met which is the provision of professional services, performed according to the contractual provisions. Fees received in advance are deferred and recognized as revenue when the services are performed. Estimated discounts and refunds are reflected in the allocated consideration. Contracted service revenue is reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing the related services.

(iii) Rental income:

Rental income is derived from meeting room rentals and the sublease of the Organization’s leased space in accordance with contractual provisions in satisfaction of the performance obligations of providing the rental space (see Note L[1]).

Notes to Financial Statements
June 30, 2024 and 2023

NOTE A - THE ORGANIZATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[11] Revenue recognition: (continued)

(iv) *Donated services:*

For recognition of donated services in the Organization's financial statements, such services must (i) create or enhance non-financial assets and (ii) typically need to be acquired if not provided by donation. Additionally, recognition of donated services must (i) require a specialized skill, and (ii) be provided by individuals possessing these skills. Donated services are recorded as support at their estimated fair values at the dates of donation and are reported as support without donor restrictions. Donated services are reported as donated services and offsetting expenses in the accompanying statements of activities (see Note E).

[12] Functional allocation of expenses:

The costs of providing the Organization's various programs and supporting services have been summarized on a functional basis in the statements of functional expenses. The functional expenses present expenses by functional and natural classification. Accordingly, certain direct costs have been allocated among the program and supporting services based on the nature of this expense. Indirect costs of occupancy, telephone, equipment rental, insurance, office supplies and expenses, and depreciation and amortization have been allocated on the basis of time and effort.

[13] Income tax uncertainties:

The Organization is subject to the provisions of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 740, *Income Taxes*, relating to accounting and reporting for uncertainty in income taxes. Because of the Organization's general tax exempt status, management believes ASC Topic 740 has not had, and is not expected to have, a material impact on the Organization's financial statements.

[14] Adoption of accounting principle:

In June 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. ASU No. 2016-13 requires the immediate recognition of estimated credit losses that are expected to occur over the life of many financial assets. The new model, referred to as the current expected credit losses ("CECL") model, will apply to: (1) financial assets subject to credit losses and measured at amortized cost, and (2) certain off-balance sheet credit exposures. This includes loans, held-to-maturity debt securities, loan commitments, financial guarantees, and net investments in leases, as well as trade receivables. The ASU will be effective for annual periods beginning after December 15, 2022; accordingly, the Organization adopted this ASU for the fiscal year ended June 30, 2024. Results for the fiscal year ended June 30, 2023 continue to be reported in accordance with previously applicable U.S. GAAP. The adoption and application of the standard had no material effect on these financial statements.

[15] Reclassifications:

Certain information in the prior year's financial statements has been reclassified to conform with current year's presentation.

[16] Subsequent events:

The Organization evaluated subsequent events through December 4, 2024, the date the financial statements were available to be issued.

**Notes to Financial Statements
June 30, 2024 and 2023**

NOTE B - RECEIVABLES

[1] Government grants receivable:

Government grants receivable for fiscal years 2024 and 2023 represent amounts due for services already performed and the amounts are expected to be collected within the upcoming year. On a periodic basis, the Organization evaluates its government grants and establishes an allowance for doubtful accounts based on a history of past write-offs and the grantors’ disallowances of certain costs. At June 30, 2024 and 2023, government grants receivable were \$8,131,949 and \$7,015,027, respectively, net of an allowance for doubtful accounts of \$75,000 in each fiscal year. Grants receivables from New York City Department of Youth and Community Development and New York City Department of Education were approximately \$8,131,000 and \$6,744,000, which represented 100% and 96% of government grants receivable, as of June 30, 2024 and 2023, respectively,

[2] Grants and contributions receivable:

At June 30, 2024 and 2023, grants and contributions receivable, which are all due within one year, were \$2,967,246 and \$1,268,540, respectively. Based on management’s past experience, contributions and grants receivable are expected to be fully collected, and accordingly, no allowance for doubtful accounts has been established.

[3] Contract services receivable:

Trade credit is generally extended on a short-term basis. The Organization extends credit to its customers, based upon credit evaluations, in the normal course of business. On a periodic basis, the Organization evaluates its contract services receivable and establishes an allowance for doubtful accounts, based on a history of past write-offs, collections, and current credit conditions. This estimate is calculated on a pooled basis where similar risk characteristics exist. This estimate is adjusted for management’s assessment of current conditions, reasonable and supportable forecasts regarding future events, and any other factors deemed relevant by the Organization. Delinquent receivables are evaluated for collectability based on individual credit evaluation and specific circumstances of the customer. Accounts are written off when they are deemed uncollectible. As of June 30, 2024 and 2023, there was no allowance for doubtful accounts, as the amount of contract services receivable was deemed fully collectible.

NOTE C - INVESTMENTS

At each fiscal year-end, investments consisted of the following:

	June 30,			
	2024		2023	
	Fair Value	Cost	Fair Value	Cost
Money market fund - JPM Federal MM Fund	<u>\$ 3,104,101</u>	<u>\$ 3,104,101</u>	<u>\$ 4,163,106</u>	<u>\$ 4,163,106</u>

ExpandedED Schools, Inc.

Notes to Financial Statements June 30, 2024 and 2023

NOTE C - INVESTMENTS (CONTINUED)

FASB's ASC Topic 820, *Fair Value Measurements*, establishes a three-level valuation hierarchy of fair value measurements. These valuation techniques are based on observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1: Valuations are based on observable inputs that reflect quoted market prices in active markets for identical investments at the reporting date.

Level 2: Valuations are based on: (i) quoted prices for similar investments in active markets; (ii) quoted prices for those investments or similar investments in markets that are not active; or (iii) pricing inputs other than quoted prices that are directly or indirectly observable on the reporting date.

Level 3: Valuations are based on unobservable pricing inputs and include situations where: (i) there is little, if any, market activity for the investments; or (ii) the investments cannot be independently valued.

The Organization's investments were valued entirely as Level 1 of the fair value hierarchy as of both June 30, 2024 and 2023.

The availability of market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or valuation techniques may require the transfer of financial instruments from one level to another. In such instances, the transfer is reported at the beginning of the reporting period.

NOTE D - PROPERTY AND EQUIPMENT

At each fiscal year-end, property and equipment consisted of the following:

	June 30,	
	2024	2023
Leasehold improvements	\$ 239,873	\$ 239,873
Office furniture and equipment	159,072	159,072
Computers and office equipment	<u>413,803</u>	<u>413,803</u>
	812,748	812,748
Less: accumulated depreciation and amortization	<u>(796,757)</u>	<u>(762,108)</u>
	\$ 15,991	\$ 50,640

ExpandedED Schools, Inc.

**Notes to Financial Statements
June 30, 2024 and 2023**

NOTE E - DONATED SERVICES

The tables below disclose the in-kind donations received in each fiscal year, as well as the valuation techniques and inputs, and the utilization in accordance with ASU 2020-07:

Year Ended June 30, 2024

	Revenue Recognized	Utilization in Programs/Activities	Donor Restrictions	Valuation Techniques and inputs
Legal services	\$ 7,129	Utilized in operations for various administrative matters	N/A	Donated services are considered to reflect fair market rates for services performed in the New York marketplace

Year Ended June 30, 2023

	Revenue Recognized	Utilization in Programs/Activities	Donor Restrictions	Valuation Techniques and inputs
Legal services	\$ 16,769	Utilized in operations for various administrative matters	N/A	Donated services are considered to reflect fair market rates for services performed in the New York marketplace

NOTE F - RETIREMENT BENEFITS

The Organization has a defined-contribution pension plan qualified under Section 403(b) of the Code. The plan covers all employees who meet the Organization's length-of-service requirements. Contributions by the Organization are discretionary and can be made only with the Board of Directors' approval. The Organization's contribution for fiscal years 2024 and 2023 was approximately \$218,000 and \$164,000, respectively.

NOTE G - RELATED-PARTY TRANSACTIONS

Certain members of the Organization's Board of Directors serve as directors or managers of organizations that receive grants from the Organization. The Organization's Board has a conflict-of-interest policy in place that requires directors and managers to disclose all conflicts or potential conflicts. The Organization's Board has general oversight in the decisions made regarding grant awards, and those members of the Organization's Board and management who may have potential conflicts recuse themselves when there are determinations to be made regarding such potential conflicts. The Organization received approximately \$130,000 and \$250,000 in contributions and grants from Board members in fiscal years 2024 and 2023, respectively. The Organization made grants of approximately \$131,000 and \$158,000 in fiscal years 2024 and 2023, respectively, to the organization that had governing Board members, or persons of responsibility, in common with the Organization.

ExpandedED Schools, Inc.

**Notes to Financial Statements
June 30, 2024 and 2023**

NOTE H - SIGNIFICANT SOURCES OF REVENUE

The Organization received grants from the New York City Department of Youth and Community Development (“NYCDYCD”) in the amount of approximately \$5,039,000 and \$5,395,000 during fiscal years 2024 and 2023, respectively. Such grants represented 32% and 35% of total public support and revenue for fiscal years 2024 and 2023, respectively.

The Organization received contract agreements from the New York City Department of Education (“NYCDOE”) in the amount of approximately \$2,553,000 and \$2,055,000 during fiscal years 2024 and 2023, respectively. Such contracts represented approximately 16% and 13% of total public support and revenue in fiscal years 2024 and 2023, respectively.

NOTE I - NET ASSETS WITH DONOR RESTRICTIONS

At each fiscal year-end, net assets with donor restrictions for programs consisted of the following:

	Year Ended June 30,	
	2024	2023
Every Hour Counts (EHC)	\$ 738,867	\$ 861,879
Expanded Learning and Afterschool programs	1,391,892	1,101,917
Pathways program	237,134	219,587
Literacy programs	659,605	8,270
Science, Technology, Engineering and Math (STEM) Initiative	1,804,864	1,027,930
High Impact Tutoring	1,432,587	2,081,730
Organizational Capacity	131,516	-
	<u>\$ 6,396,465</u>	<u>\$ 5,301,313</u>

During each fiscal year, net assets were released from restrictions for the following:

	Year Ended June 30,	
	2024	2023
Every Hour Counts (EHC)	\$ 373,731	\$ 1,098,639
Expanded Learning and Afterschool programs	690,025	782,045
Pathways program	182,453	525,764
Literacy programs	8,270	425,566
Science, Technology, Engineering and Math (STEM) Initiative	782,644	733,945
High Impact Tutoring	1,021,780	-
	<u>\$ 3,058,903</u>	<u>\$ 3,565,959</u>

ExpandedED Schools, Inc.

Notes to Financial Statements June 30, 2024 and 2023

NOTE J - CREDIT RISK

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents deposited in financial institutions in amounts which, at times, may exceed federal insurance limits. However, based on the current Federal Deposit Insurance Coverage, management monitors the risk associated with concentrations on an ongoing basis and believes that the Organization does not face a significant risk of loss on these accounts that might result from the failure of the financial institutions.

NOTE K - LIQUIDITY AND AVAILABILITY OF RESOURCES

At each fiscal year-end, the Organization's financial assets, reduced by amounts not available within one year of the statements of financial position dates for general expenditures due to donor imposed restrictions, are as follows:

	Year Ended	
	June 30,	
	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 1,533,291	\$ 2,413,136
Government grants receivable, net	8,131,949	7,015,027
Grants and contributions receivable	2,967,246	1,268,540
Contract services receivable	436,946	311,205
Investments	<u>3,104,101</u>	<u>4,163,106</u>
Total financial assets available within one year	<u>16,173,533</u>	<u>15,171,014</u>
Less: amounts unavailable for general expenditures within one year, due to:		
Restricted by donors for:		
Purpose	<u>(6,396,465)</u>	<u>(5,301,313)</u>
Total amounts unavailable for general expenditures within one year	<u>(6,396,465)</u>	<u>(5,301,313)</u>
Total financial assets available to meet cash needs for general expenditures within one year	<u>\$ 9,777,068</u>	<u>\$ 9,869,701</u>

Liquidity policy:

The Organization maintains a sufficient level of operating cash and cash equivalents, to be available as its general expenditures, liabilities, and other obligations come due as part of the Organization's liquidity management. In addition, the Organization has access to a bank line of credit, as discussed in Note M, which is available for short-term liquidity needs.

ExpandedED Schools, Inc.

Notes to Financial Statements
June 30, 2024 and 2023

NOTE L - COMMITMENTS AND CONTINGENCY

[1] Lease commitment:

In July 2017, the Organization entered into a noncancelable sublease agreement for its office space, located at 11 West 42nd Street in New York City, commencing in October 2017 and expiring in March 2025. The lease is subject to escalations for the Organization's pro-rata share of increases in real estate taxes and operating expenses. During fiscal year 2021, the Organization renegotiated the lease. Beginning on February 1, 2021 throughout the remaining term of the lease, the rent was reduced by 20%. However, if the Organization is in default, the 20% rent reduction shall become immediately due and payable by the Organization. In addition, the Organization rents space at various locations on a daily basis for its programs. In lieu of providing a security deposit with the landlord for the Organization's new office space, the Organization maintains a certificate of deposit with a bank in the amount of approximately \$164,000, which is included as restricted cash in the statements of financial position.

Information relating to the "lease costs", which includes all costs during the period associated with an operating lease as well as the costs related to variable lease components:

	June 30,	
	2024	2023
Operating lease costs	\$ 529,547	\$ 529,547
Variable lease costs	68,678	28,278
Total lease cost	<u>\$ 598,225</u>	<u>\$ 557,825</u>

Future annual minimum rental commitments are as follows:

Year Ending June 30,	2024	2023
2024	\$ -	\$ 567,112
2025	<u>425,334</u>	<u>425,334</u>
Total minimum lease payments	425,334	992,446
Add: rent incentives	12,929	27,596
Less: amount representing interest	<u>(4,009)</u>	<u>(23,166)</u>
Amount reported on statements of financial position	<u>\$ 434,254</u>	<u>\$ 996,876</u>
Weighted average remaining lease term:		
Operating lease	0.75	1.75 years
Weighted average discount rate:		
Operating lease	2.85%	2.85%

**Notes to Financial Statements
June 30, 2024 and 2023**

NOTE L - COMMITMENTS AND CONTINGENCY (CONTINUED)

[1] Lease commitment: (continued)

In July 2018, the Organization entered into a sublease agreement with an unrelated party to provide space under a noncancelable operating lease, which expired in July 2021. The sublease includes three extension options of one year each and requires annual minimum sublease rental payments of approximately \$70,000. In June 2021, the sublease was extended and amended. Beginning on February 1, 2021 throughout the balance of the term of the lease, the rent was reduced by 20% and requires annual minimum sublease rental payments of approximately \$60,000. However, if the subtenant is in default, the 20% rent reduction shall become immediately due and payable by the Subtenant. During fiscal year 2024, the Organization subleased space to other tenants on a monthly basis. For the fiscal years 2024 and 2023, rental income generated from the subleasing amounted to approximately \$137,000 and \$76,000, respectively.

[2] Government grants:

Government grants are subject to audit by the funding sources. Such audits might result in disallowances of costs submitted for reimbursement. Management believes that such cost disallowances, if any, will not have a material effect on the accompanying financial statements.

[3] Other contracts:

The Organization has entered into various contracts and agreements in the normal course of business operations, which are renewable year-to-year.

NOTE M - LINE OF CREDIT

The Organization maintains a \$1,500,000 revolving line of credit with JPMorgan Chase Bank, N.A. The line of credit expires in June 2025 at the Secured Overnight Financing Rate (“SOFR”) plus 5.453% per annum. There were no outstanding balances as of June 30, 2024 and 2023.

NOTE N - SUBSEQUENT EVENTS

In November 2024, the Organization signed a new office lease in New York City, expiring in August 2035. Future annual minimum rental commitments are as follows:

Year Ending June 30,	Amount
2026	\$ 332,500
2027	408,975
2028	421,244
2029	433,882
2030	446,898
Thereafter	<u>2,642,081</u>
	<u><u>\$ 4,685,580</u></u>